



47th Annual Meeting  
March 28 - 30, 2012

**“NEW STRATEGIES  
FOR AN OLD  
INDUSTRY”**



**The Seelbach Hilton  
Louisville, KY**

Hosted by: Kentucky Forest Industries Association  
106 Progress Drive  
Frankfort, KY 40601  
Tel: 502/695-3979 Fax: 502/695-8343  
Web address: [www.kfia.org](http://www.kfia.org)



## "New Strategies for an Old Industry "

### Kentucky Forest Industries Association Annual Meeting

Join us at the KFIA 47th Annual Meeting and find out what is happening not only in Kentucky but around the region. The industry continues to work through some tough times and the meeting will focus on the most important current issues and look at new strategies for success. A wide range of speakers will be covering updates on a number of activities including a look at the current economy and what changes are affecting our industry to changes in the Emerald Ash Borer Quarantine. In addition to the expert speakers in each field, the program is full of activities and provides excellent opportunities for networking and meeting with exhibitors.

We will begin Wednesday, March 28 with the annual Golf Scramble scheduled for the Oxmoor Country Club. The golf outing is a fun event that everyone enjoys and all golfers regardless of abilities are invited to play. We will be glad to add you to a team or you can put together your own foursome. Optional tours to the Louisville Slugger Museum and the Muhammad Ali Center are also available in the afternoon. We will have an evening Welcome Reception in the exhibit area for those that want to get together for some fellowship and find out who came out on top in the golf scramble.

Thursday, March 29 the exhibit area will be open all day long and the quarterly KFIA Board of Directors meeting will be held in the morning. The KFIA Business Meeting will be held in conjunction with the KFIA/KY Tree Farm Awards Luncheon where the new officers will be elected and outstanding individuals will be recognized for their achievements in the forest industry community. The luncheon will also include an update from the newly elected Commissioner of Agriculture James Comer concerning the importance he will be putting on forestry and the wood products industry.

Following lunch will be an opportunity to learn about the latest regulations affecting boilers and new requirements presented by the KY Division of Air Quality. Also the Communications/SFI committee meeting will have an open discussion on certification issues and funding of current projects by SFI members. The afternoon will start kicking up with free time for attendees to visit the always popular Robinson Lumber & Van Meter Insurance Hospitality Suite and then return to the Exhibit Hall to wrap up the days events with an exhibitor reception.

On Friday, March 30 we begin our last day of registration with a continental breakfast in the exhibit area. Senator Rand Paul has been invited to start the General Session with a welcome and federal overview followed by an update on statewide activities. The rest of the morning will cover a broad spectrum of issues that directly affect the wood products and forestry community throughout the region. The following experts will be the guest speakers for the General Session: George Barrett with the Hardwood Review will be talking about the economy and trends that will affect the wood industry. David Harrod, Harrod and Associates will be answering questions concerning sales tax issues and what to expect in an audit and making decisions on exactly what is exempt from state sales tax. Also on the agenda are updates on the Hardwood Check off and Emerald Ash Borer quarantine which is in the process of being changed for the state of Kentucky

Hotel and meeting registration information is enclosed. **Hotel information needs to be sent directly to The Seelbach Hilton by March 6, 2012 to obtain our convention rate of \$129 per night (includes parking).** If making reservations by phone, be sure to mention the KFIA Annual Meeting. To make reservations by phone call (502)585-3200 or (800)333-3399.

To receive the membership rate please make sure your dues are paid up to date. Companies who are non-members may attend by paying a non-member registration fee or paying one years membership to the association and receive the member registration fee. Registration fee includes meeting expenses, receptions, and awards luncheon. **A limited number of spaces are available; if you are interested in exhibiting or need additional information, please call the office at 502/695-3979.**

## MEET YOUR SPEAKERS

### **George Barrett, President and Editor, Hardwood Publishing Company Inc. - Charlotte, NC**

Mr. Barrett has over 50 years experience in the forest products industry. In 1985, George founded the Hardwood Publishing Company to produce a newsletter dedicated to the hardwood lumber industry. This publication, the *Weekly Hardwood Review* and its monthly sister publication, the *Hardwood Review Global*, are read in over 70 countries. *The Hardwood Leader*, the first forecasting periodical for industry executives was introduced in 2005. A new global internet publication, *Hardwood Review eGlobal*, will reach over 30,000 industry members. *eGlobal*, has three editions; Asia, Latin America and Europe, and will be in English, Spanish or Mandarin (Chinese).



### **John Obyrcki, State Entomologist for Kentucky and Chair of the Dept. of Entomology at the University of Kentucky - Lexington, KY**

Dr. Obyrcki's has a Ph.D. in entomology from Cornell University. He has served in the capacity of State Entomologist and Dept. of Entomology Chair at UK since 2003. As State Entomologist, he is charged with working with a variety of federal, state and local agencies to conduct surveys for exotic pests and develop management strategies for them. His specific research interests include the biology, predatory behavior, and population ecology of insect predators.

### **Kenya Stump, Kentucky Branch Manager, Environmental Compliance Assistance - Frankfort, KY**

Ms. Stump has experience working with a diverse group of industries and has particular expertise in air quality compliance, performance measurement outcomes and pollution prevention. Kenya has master's degrees in Environmental Science and Public Administration from Indiana University and the University of Kentucky, respectively. She also holds a post-graduate certificate in Environmental Systems and graduated from Western Kentucky University with a Bachelors degree in Chemistry.

### **James Comer, Kentucky Department of Agriculture Commissioner - Frankfort, KY**

Commissioner Comer has a Bachelor's of Science in Agriculture from Western Kentucky University. He has served as a Kentucky State Representative from 2000-2011. He is the owner of Comer Land & Cattle Company and has served as Director for South Central Bank since 2000. Comer is involved with numerous organizations that represent all phases of Agriculture throughout the state. He is currently the newly elected Commissioner of Agriculture and is very interested in working with forestry and the wood products industry to promote trees as an agriculture crop.

### **Rand Paul, US Senator - Bowling Green, KY (has been invited to open the General Session)**

Senator Paul was elected in 2010 and is a strong believer in less government intervention. Rand Paul became involved in politics in 1993, when he founded Kentucky Taxpayers United, a watchdog group to track taxation and spending. Paul ran for the Republican presidential nomination in 2008 and attracted a small but passionate following which helped him win the Senate seat in 2010. Paul is the first U.S. Senator to serve alongside a parent in the U.S. House of Representatives. Rand Paul attended Baylor University and then Duke University Medical School.

### **David Harrod, CPA, Harrod & Associates, P.S.C. - Frankfort, KY**

Mr. Harrod graduated from University of Kentucky in 1981 with a Bachelor of Science degree in Accounting. Has 31 years of experience as a public accountant and currently owns his business for 17years. Mr. Harrod serves on the Franklin County Industrial Development Council and Board member of Kentucky First Federal Bank of Hazard, KY, and First Federal Bank of Frankfort. He is a past officer and board members of Frankfort/Franklin County Chamber of Commerce, past member of the Tax Emergence issues Committee of the Kentucky State Society of CPAs

## 2012 MEETING AGENDA



### Wednesday, March 28

- 10:30 a.m. ....Golf Scramble Registration  
11:00 a.m.....Golf Scramble Tee off  
11:00 a.m.....On Site Registration Begins & Exhibitor Set-up  
2:00 p.m.....Optional Tours (Louisville Slugger Museum,  
**OR** Mohammad Ali Center)  
6:00 p.m .....Welcome Reception with Golf Scramble Results in the Exhibit Area

### Thursday, March 29

- 7:30 a.m.....Board of Directors Breakfast & Meeting  
7:30 a.m.....Registration & Breakfast in Exhibit Area  
9:00 a.m.....Exhibit Area Open  
11:30 a.m.....**KFIA/TREE FARM AWARDS LUNCHEON**  
Guest Speaker - James Comer, Commissioner, KY Dept. of Agriculture (invited)  
KFIA Business Meeting - Election of Officers & Awards Presented  
1:30 p.m.....Break Out Session - New Boiler MACT Regulations – Division of Air Quality  
2:00 p.m.....Communications/SFI Committee Meeting– Open to Everyone  
Main topic: SFI Projects and Certification Update  
2:00 p.m.....Robinson Lumber/Van Meter Insurance Hospitality Suite  
5:30 p.m.....Exhibitors Reception in the Exhibit Area

### Friday, March 30

- 8:00 a.m.....Registration & Continental Breakfast  
9:00 a.m.....**GENERAL SESSION**  
Call To Order - Henry Christ, KFIA President - Dunaway Timber Co.  
Welcome - Senator Rand Paul (invited)  
Association Activities & Legislative Update - Bob Bauer, Executive Director  
9:30 a.m.....Wood Products and the State of the Economy - George Barrett, Hardwood  
Review  
10:15 a.m.....Coffee Break in the Exhibit Area  
10:30 a.m.....Hardwood Check-Off Update - Blue Ribbon Panel Member  
11:00 a.m.....Sales Tax Laws Affecting the Wood Industry - David Harrod,  
Harrod and Associates  
11:30 a.m.....Emerald Ash Borer Quarantine and Thousand Cankers Update - John Obrycki,  
State Entomologist – University of Kentucky  
Noon.....Close of Annual Meeting

***PLEASE SHOW YOUR SUPPORT FOR ALL MEETING ACTIVITIES. WE PLAN TO GIVE OUT DOOR PRIZES AT VARIOUS TIMES DURING THE MEETING DEPENDING ON NUMBER OF PRIZES***

**KY FOREST INDUSTRIES ASSOCIATION**  
**2012 ANNUAL MEETING REGISTRATION INFORMATION**  
**The Seelbach Hilton– Louisville, KY**  
**March 28 - 30, 2012**

COMPANY: \_\_\_\_\_ CONTACT: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY STATE ZIP

Tel: ( ) \_\_\_\_\_ Fax: ( ) \_\_\_\_\_ e-mail: \_\_\_\_\_

NAMES OF THOSE ATTENDING: Name Tags and registration information will be prepared in advance for those who pre-register and can be picked up at the Registration Table.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Please list number of attendees attending each event so that we may have an accurate number for guarantees.

\_\_\_\_\_ **Pre-Registration Rate:** \$150.00 per Member attendee @ \_\_\_\_\_ \$200.00 per Non-member@ \_\_\_\_\_  
\$25.00 per Spouse @ \_\_\_\_\_

\_\_\_\_\_ **On-site Registration Rate:** \$175.00 per Member attendee@ \_\_\_\_\_ \$225.00 per Non-member@ \_\_\_\_\_

\_\_\_\_\_ Number attending Awards Luncheon on March 29 at 11:30 a.m. for KFIA/KY Tree Farm award winners.  
(Included with registration)

\_\_\_\_\_ Optional Tours– Louisville Slugger Museum or the Muhammad Ali Center at a cost of \$10 per person per tour.

*Please fill out the information included (on the back of this sheet) if you are interested in playing in the Golf Scramble or becoming a hole sponsor.*

\_\_\_\_\_ Total for golf scramble registration/hole sponsorship (other side)

\$ \_\_\_\_\_ Total Amount Enclosed. **Please make check payable or complete credit card information and return registration information to:**

KY Forest Industries Association - 106 Progress Drive - Frankfort, KY 40601  
Tel: 502/695-3979 Fax: 502/695-8343 e-mail: Michele@kfia.org

**CREDIT CARD INFORMATION**

Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_ Type (circle one): V, MC, AE

Name on Card \_\_\_\_\_ Security Code: \_\_\_\_\_

Email for receipt: \_\_\_\_\_

\_\_\_\_\_ My company would like to provide an item for the **Tree Farm Silent Auction**. Items can be brought to the registration desk at the meeting or sent in advance to the office. All donations will be recognized.

\_\_\_\_\_ My company would like to provide a **door prize** that will be used for the meeting or at the Golf Scramble. Items can be brought to the registration desk at the meeting or sent to the office in advance. All donations will be recognized.

# GOLF SCRAMBLE

## Wednesday, March 28, 2012 - Oxmoor Country Club

**P**lan for the Annual Meeting Golf Scramble to be held at the Oxmoor Country Club Golf Course on Wednesday March 28. There is no better way to kick off the KFIA Annual Meeting than with a golf scramble. Please plan to arrive at 10:30 a.m. (EST) for registration and to get instructions and we will tee off at 11:00 a.m.. Anyone with a love for the game is invited to play regardless of skill level. Players have the option of being placed on a team or putting together a foursome. Efforts will be made to try to accommodate all requests and those wanting to play together. The scramble is open to all members, exhibitors and friends of KFIA. The cost to play will be \$65 per person. Registration will cover cash prizes for long drive, closest to the pin, and first and second place teams. Prizes will also be awarded for third place. Mulligans will be sold on site for extra shots.

Hole Sponsors are also being solicited for the event. Show your support of KFIA by becoming a sponsor for this event. All sponsors will be recognized at the golf outing, in the meeting program, in the *KFIA "Link" Newsletter*, and in any other materials related to the Annual Meeting and golf scramble.

**Please fill out the registration form below and return to: KFIA, 106 Progress Drive, Frankfort, KY 40601 by March 17, 2012, (502/695-3979 fax 502/695-8343) or email Michele@kfia.org.**

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### GOLF REGISTRATION

Oxmoor Country Club Golf Course - Louisville, KY  
Event Date: March 28, 2012 Check-in at 10:30 a.m.  
Golf fee- \$65 per person

COMPANY: \_\_\_\_\_ CONTACT: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY STATE ZIP

My company will bring \_\_\_\_\_ person(s) @ \$65 each.

Name: \_\_\_\_\_ Avg. Score/Handicap: \_\_\_\_\_

Name: \_\_\_\_\_ Avg. Score/Handicap: \_\_\_\_\_

Name: \_\_\_\_\_ Avg. Score/Handicap: \_\_\_\_\_

Name: \_\_\_\_\_ Avg. Score/Handicap: \_\_\_\_\_

We will try to accommodate those who would like to play together. Please indicate if you have a preference for partners: \_\_\_\_\_ We will play together as a team. \_\_\_\_\_ Please put us on separate teams.

\_\_\_\_\_ My company would like to be a hole sponsor for the Golf Scramble for \$100. All hole sponsors will be recognized at the golf outing, during the Annual Meeting, in the Annual Meeting program, and in the KFIA Link Newsletter.

**Total amount enclosed \$ \_\_\_\_\_ Please make check payable to Kentucky Forest Industries Association and return by March 16, 2012 or complete the credit card information below:**

Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_ Type (circle one): V, MC, AE

Name on Card \_\_\_\_\_ Security Code: \_\_\_\_\_

Email for receipt: \_\_\_\_\_

# The Seelbach Hilton Reservation Request Form

To guarantee your group reservation, we require that you either:

1. Send us the entire number on your credit card with expiration date and your signature. All major credit cards are accepted (please attached a legible copy of credit card (front and back) as well as valid photo ID (preferably drivers license)

**OR**

2. Enclose a check or money order covering the first nights stay.

We regret that we will be unable to hold your reservation without one of the above methods of payment. Deposits will be refunded **only** if cancellation notice is given 48 hours prior to arrival.

To make your reservations on the Internet, please type in the link below:

To make a reservation directly with The Seelbach Hilton in Louisville, KY, please call, fax or mail the information below:

Fax: 502/585-9206

Phone: 502/585-3200—800/333-3399

Website: <http://seelbachhilton.com/reservations.php>

Mailing Address: ATTN: RESERVATIONS

The Seelbach Hilton

500 Fourth Street

Louisville, KY 40202

Personalized Reservation Page:

<http://www.hilton.com/en/hi/groups/personalized/S/SDFSHHF-KFI-20120328/index.ihtml>

NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP: \_\_\_\_\_

PHONE NUMBER: (     ) \_\_\_\_\_

FAX NUMBER: (     ) \_\_\_\_\_

EMAIL ADDRESS: \_\_\_\_\_

NUMBER OF ROOMS: \_\_\_\_\_

NUMBER OF GUESTS: \_\_\_\_\_

ARRIVAL DATE: \_\_\_\_\_

DEPARTURE DATE: \_\_\_\_\_

CREDIT CARD NUMBER: \_\_\_\_\_

Expiration: \_\_\_\_\_

I authorize the Seelbach Hilton to charge my account for one night's deposit and applicable taxes. (Currently 15.01% sales tax and city fee)

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Please note check-in time is 3:00 p.m. and check-out time is noon. Reservations requested over the amount of rooms contracted or beyond the cut off date are subject to availability. Rooms may still be available after the cut off date or over the amount of rooms contracted but not necessarily at the special group rate noted above.

Kentucky Forest Industries Association

Rate: \$129.00

Single/Double

Arrival Dates: March 27, 2012

Departure Dates: March 30, 2012

Cut Off Date: March 6, 2012

ROOM TYPE - All Rooms are Non-Smoking

Handicap Accessible    Double    King

**Attention The Seelbach Hilton - Louisville reservations - Please send confirmation via email or fax number if provided.**